

Message Text

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PAGE 01 STATE 196582
ORIGIN AF-10

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-07 NSAE-00 SY-05
/031 R

DRAFTED BY AF/E:KLWAUCHOPE:JJ
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-----088115 182020Z /66
R 181827Z AUG 77
FM SECSTATE WASHDC
TO AMEMBASSY KHARTOUM

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E.O. 11652: N/A

TAGS: BTRA, SU

SUBJECT: U.S. FIRM'S INTEREST IN SALE OF ARMORED SEDANS

REF:A.76 STATE 312131; B. KHARTOUM 0123

1. JOSEPH MCCRANE, VICE PRESIDENT OF HESS AND EISENSTADT LTD. CONTACTED DEPARTMENT TO DETERMINE IF CLIMATE OF U.S.-SUDANESE RELATIONS HAD IMPROVED SUFFICIENTLY FOR HIM TO PURSUE SALE OF CUSTOM ARMORED SEDANS TO SUDANGOV. HE IS ENCOURAGED BY IMPROVEMENT IN RELATIONS AND WOULD APPRECIATE EMBASSY ASSISTANCE AND ADVICE TO NOW PRESS FORWARD ON SALE.

2. SINCE HIS VISIT TO KHARTOUM IN JANUARY (REFTELS) HE HAS WRITTEN TO CHIEF OF PUBLIC SECURITY AND CHIEF OF PROTOCOL OF PRESIDENCY, AS SUGGESTED BY EMBASSY, BUT HAS RECEIVED NO REPLY. BEFORE HE WOULD AGAIN VISIT KHARTOUM, HE WOULD APPRECIATE READING FROM EMBASSY AS TO CURRENT SUDANGOV INTEREST IN SUCH A SALE.

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3. MCCRANE IS AWARE SURVEY TEAM CURRENTLY IN SUDAN ASSESSING DEFENSE REQUIREMENTS AND INQUIRED WHETHER THEY INTENDED EVALUATE PRESIDENT'S PERSONAL SECURITY. HE WAS

INFORMED THAT TEAM WAS DEPARTING IN TWO DAYS, AND THAT THIS ASPECT OF SECURITY SITUATION WAS NOT EXPECTED TO

BE INCLUDED IN SURVEY. NONETHELESS HE IS ANXIOUS TO
HAVE ANY OBSERVATIONS TEAM MIGHT HAVE THAT MIGHT RELATE
TO SALE OF HIS PRODUCT. VANCE

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Message Attributes

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Disposition Approved on Date:
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